



Request for City Council Committee Action from the Minneapolis Convention Center

Date: January 12, 2014

To: Chair John Quincy, Ways and Means Budget Committee

Subject: Comcast Cable Service

Recommendation: Authorize the appropriate City staff to enter into a sole source pricing agreement with Comcast Cable Company to continue cable television service in the Minneapolis Convention center.

Department Information

Prepared by: Jeff Johnson, Executive Director Convention Center Approved by: Spencer Cronk, City Coordinator Presenters in Committee: Jeff Johnson
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Reviews

- Permanent Review Committee (PRC): N/A

Financial Impact

- No additional budget appropriation needed

Community Impact

Supporting Information

The convention center provides cable television as a re-sale product to our customers and has provided this service since our inception. Additionally, cable television is used in our Security Operations Command Center to monitor weather and news reports. Cable television is also needed in some limited administrative meeting rooms and customer hospitality spaces. Recently we have expanded our customer hospitality spaces through the construction of a new Information Center. The Information Center includes several new amenities for our customers, including a balcony level lounge. The lounge will have television monitors which we would like to be programmable to cable television. Since we already have Comcast Cable throughout the facility, we would like to expand our current pricing agreement to include the new monitors. Increasing our relationship with Comcast has triggered this request for authorization because Comcast is a sole source provider of cable television. The expected cost associated with this pricing agreement is \$5,000.