

City of Minneapolis

RCA Provision of IT Services

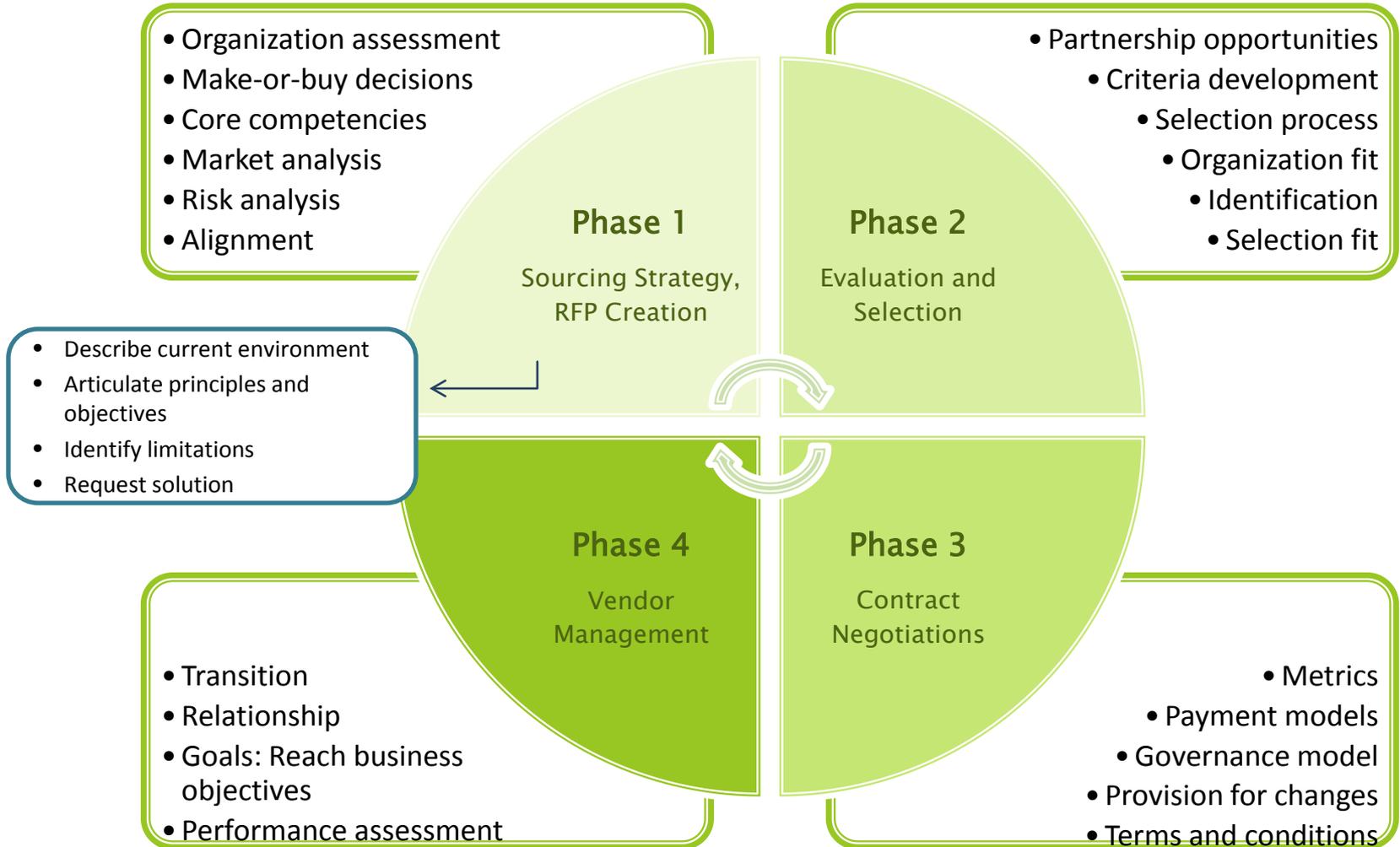
Ways and Means – February 9, 2015



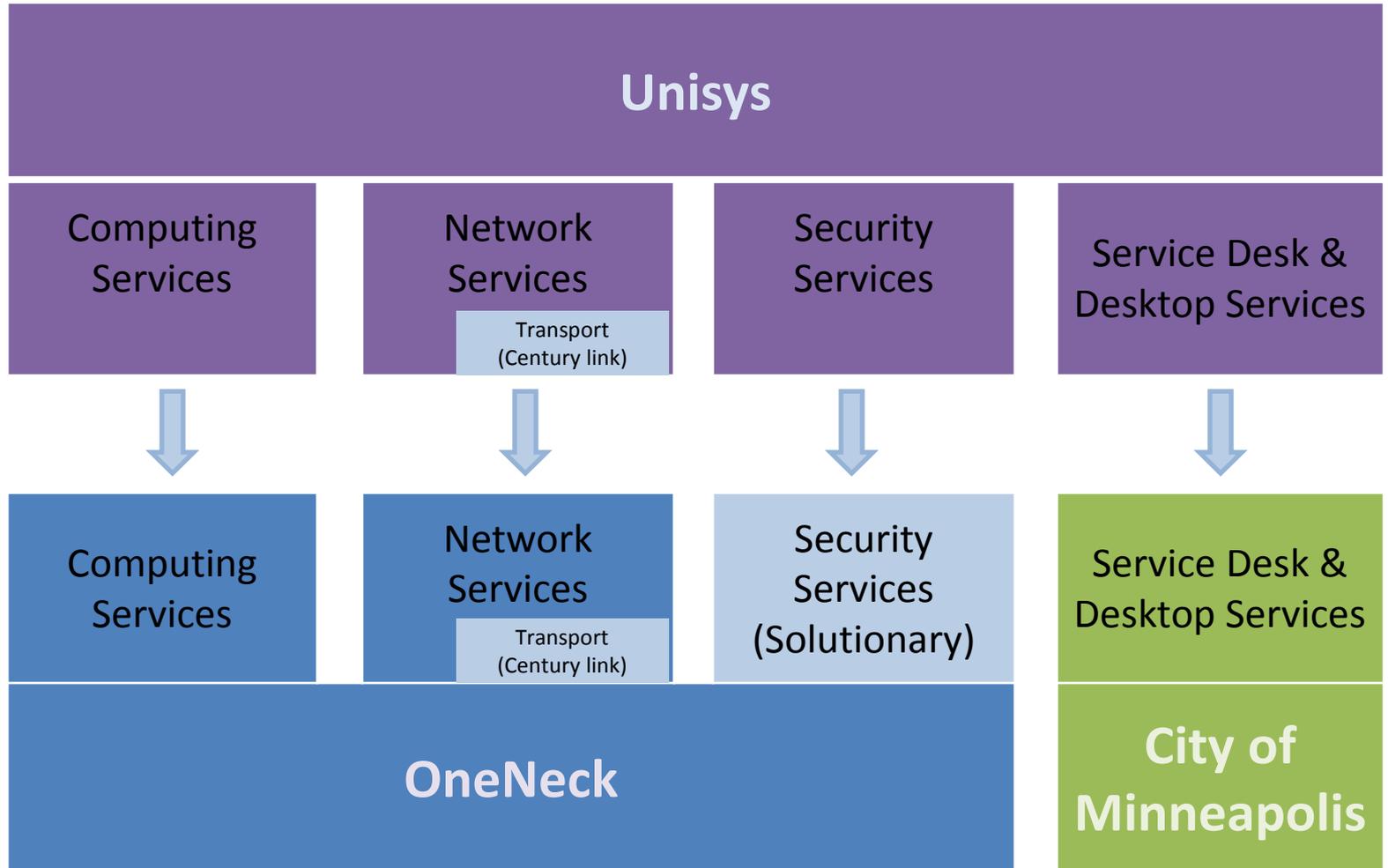
Background

- IT Services contract with Unisys signed 12/2002
- Unisys contract renegotiated in 2007
 - Reduced cost, added service levels and services
- Unisys contract renegotiated in 2010
 - Reduced cost, outsourced more services
- Council informed IT the Unisys contract would not be renewed in 2015 and an RFP would be required.
 - Provide time for thoughtful process and potential transition to new supplier

Process: Phased Approach



Service Provider Changes



OneNeck – Key Benefits

- Flexible, fast provisioning of new services.
- Competitive pricing relative to market and more favorable than competitors.
- Service levels and credit methodology more favorable than competitors.
- Avoids supplier lock-in through favorable termination clauses.
- Exit flexibility achieved through use of third party for security services, and City control of standardized equipment and tools.
- Local data center, close proximity of secondary data center.

Insourcing – Key Benefits

- Agility and flexibility require IT to be able to respond to changing business needs.
- Embrace consumerization of IT and advocate for department solutions.
- Provide a pipeline of employees for advanced IT positions.
- Creates jobs and aligns with City's racial equity goals.
- Easier transition to new outsourcing suppliers.
- Cost savings long-term.

Request for Council Action

- OneNeck IT Solutions LLC 5 year contract with three 1 year options to renew, total contract value not to exceed \$22,025,000.
- Increase Pillsbury Winthrop Shaw Pitman contract by \$642,000 for a dedicated transition resource.
- Execute all necessary documents for transferring assets from Unisys to the City.
- Approve 2015 budget amendment for IT to provide for:
 - 33 FTEs for Service Desk and Deskside services
 - Costs associated with transition to new service provider