



# CONTACT US

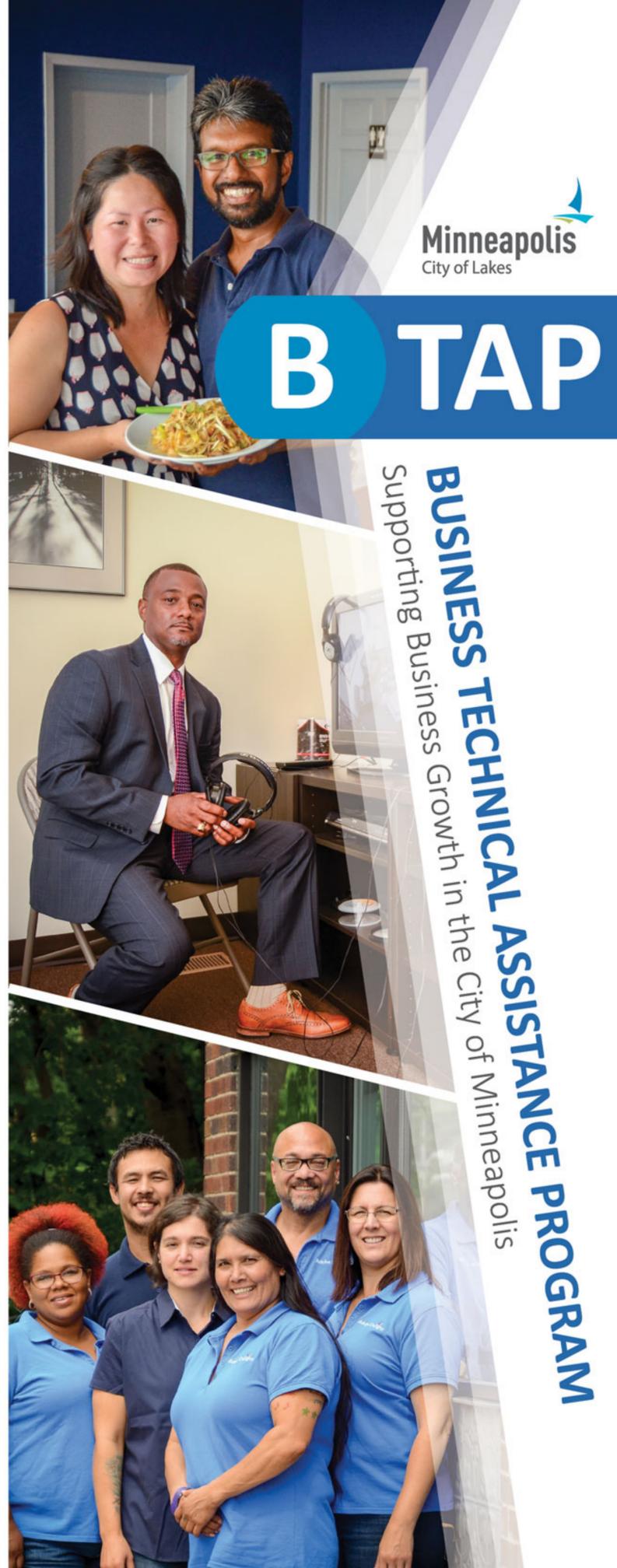
**Business Technical Assistance Program (B-TAP)**  
(612) 673-5095 • btap@minneapolismn.gov  
www.minneapolismn.gov/business/B-TAP

# Service Providers list For New Business or Business Expansion

**B TAP**

	Organization	Contact + Address	Services offered / Description	Languages
ADC	<b>African Development Center</b> www.adc-mn.org	Abdulmalik Musoke / 612.877.8270 amusoke@adcmnnesota.org 1931 South 5th St. Minneapolis, MN 55454	Business training, consultations, workshops, and loans.	English, Somali and Swahili
AEDS	<b>African Economic Development Solutions</b> www.aeds-mn.org	Gene Gelgelu / 651.646.9411 info@aeds-mn.org 1821 University Ave - Suite S-292 St. Paul, MN 55104	Business Plan training, workshops, consultation, and loan packaging.	English, Oromo and Amharic
CLUES	<b>Comunidades Latinas Unidas En Servicio</b> www.clues.org	Alejandro Valenzuela / 612.746.3535 AValenzuela@clues.org 720 E. Lake St. Minneapolis, MN 55454	One on one technical assistance, including general financial assessments, business knowledge assessments, financial coaching, budgeting and credit building.	English and Spanish
CNO	<b>Corcoran Neighborhood Organization</b> www.corcoranneighborhood.org	Heidi Johnson McAllister 612.724.7457 heidi@corcoranneighborhood.org 3451 Cedar Ave S. Minneapolis, MN 55407	Business technical assistance within our boundaries of East Lake Street, East 36th Street, Hiawatha Avenue, and Cedar Avenue.	English and Spanish
LSC	<b>Lake Street Council</b> www.lakestreetcouncil.org	Allison Sharkey / 612.824.7420 asharkey@lakestreetcouncil.org 919 E Lake St. Minneapolis, MN 55407	Technical assistance to small businesses and property owners in the Lake Street area of South Minneapolis.	English and Spanish
LEDC	<b>Latino Economic Development Center</b> www.ledc-mn.org	Yolanda Cotterall / 651.395.4036 Yolanda@ledc-mn.org 1501 E. Lake St. (Lower Level) Minneapolis, MN 55407	Micro-entrepreneurship classes, group technical assistance workshops and one-on-one technical assistance in Spanish to Latino entrepreneurs.	English and Spanish
MCCD	<b>Metropolitan Consortium of Community Developers</b> www.mccdmn.org	Cindy Ohlenkamp / 612.843.3272 cohlenkamp@mccdmn.org 3137 Chicago Ave. Minneapolis, MN 55407	One-on-one small business technical assistance and access to capital.	English
MEDA	<b>Metropolitan Economic Development Association</b> www.meda.net	Jan Jordet / 612.259.6566 jjordet@meda.net 250 2nd Ave. S. Suite 106 Minneapolis, MN 55401	Access to comprehensive business consulting services, financing, and corporate and government contracting opportunities.	English and Spanish
NDC	<b>Neighborhood Development Center</b> www.ndc-mn.org	Isabel Chanslor / 651.379.8431 ichanslor@ndc-mn.org 663 University Ave. W. Suite 200 St. Paul, MN 55104	Entrepreneur training, technical assistance, small business lending, business incubators, and capacity building.	English, Spanish, Somali, Oromo, Hmong, and Swahili
NEON	<b>Northside Economic Opportunity Network</b> www.neon-mn.org	Ashley Bennett / 612.302.1505 ashley@neon-mn.org 1007 W Broadway Ave. Minneapolis, MN 55411	Business Feasibility, Business Training and Consulting, Access to Capital, Access to Markets, and Incubator services.	English
SBDC	<b>Small Business Development Center</b> www.stthomas.edu/sbdc	Diane Paterson/ 651.962.4503 diane.paterson@stthomas.edu 1000 LaSalle Ave. Minneapolis, MN 55403	Expert one-on-one business consulting services for business owners and prospective entrepreneurs and small business workshops.	English
WBBA	<b>West Bank Business Association</b> www.thewestbank.org	Jamie Schumacher / 612.326.9652 jamie@thewestbank.org 1420 Washington Ave. S. Minneapolis, MN 55454	Technical assistance to strengthen West Bank businesses through brand development, marketing, web assistance and search engine optimization.	English and Somali
WV	<b>Women Venture</b> www.womenventure.org	612.224.9540 2021 E Hennepin Ave. Suite 200 Minneapolis, MN 55413	Helps women to start and grow their small businesses through education, business consulting, and microloans up to \$50,000.	English and American Sign Language (ASL)

Service Providers may change on a year-to-year basis. Please check the B-TAP website for the most current list



# B TAP

**BUSINESS TECHNICAL ASSISTANCE PROGRAM**  
Supporting Business Growth in the City of Minneapolis

# Faces of Minneapolis Businesses



## What is B-TAP?

The Business Technical Assistance Program or B-TAP program was created to provide consulting support to businesses located in the City of Minneapolis.

## How does it work?

Through B-TAP, the City contracts with local non-profit organizations focused on entrepreneur training and economic development to provide direct services to new and existing businesses.

## Who is eligible to receive the services?

Small and medium sized businesses located in Minneapolis.

## What kind of services can small and medium sized businesses receive?

B-TAP can assist entrepreneurs who are:

- Considering starting a new business in Minneapolis,
- Looking to expand business operations in Minneapolis,
- Pursuing certification as a Minority- or Woman- Owned Disadvantaged Business,
- Need general business advice (i.e. guidance on payroll withholding, ensuring their business licenses are in order, creation or improving their business marketing strategy) to retain their existing business operations in Minneapolis.

## Other City Resources

The City of Minneapolis has a broad set of tools available for Minneapolis businesses. Tools include low interest loans, facade grants, help finding a great location, and environmental cleanup grants. Please visit: [www.minneapolismn.gov/business/business\\_tools\\_and\\_assistance](http://www.minneapolismn.gov/business/business_tools_and_assistance) for more information.

## How can businesses access the services?

Minneapolis has contracted with business consultants, several of which specialize in serving particular ethnic groups or geographic areas. Minneapolis businesses interested in receiving services can contact the business consultant of their choice directly. Details about services provided and contact information for each organization listed is provided on the back page. City staff can also provide guidance on which organization to contact.



**BRIGHTER MINDS MUSIC**

Consultation on leasing and expanding real estate location.



**ADOBE DESIGNS**

Business guidance for physical expansion and contract negotiations.



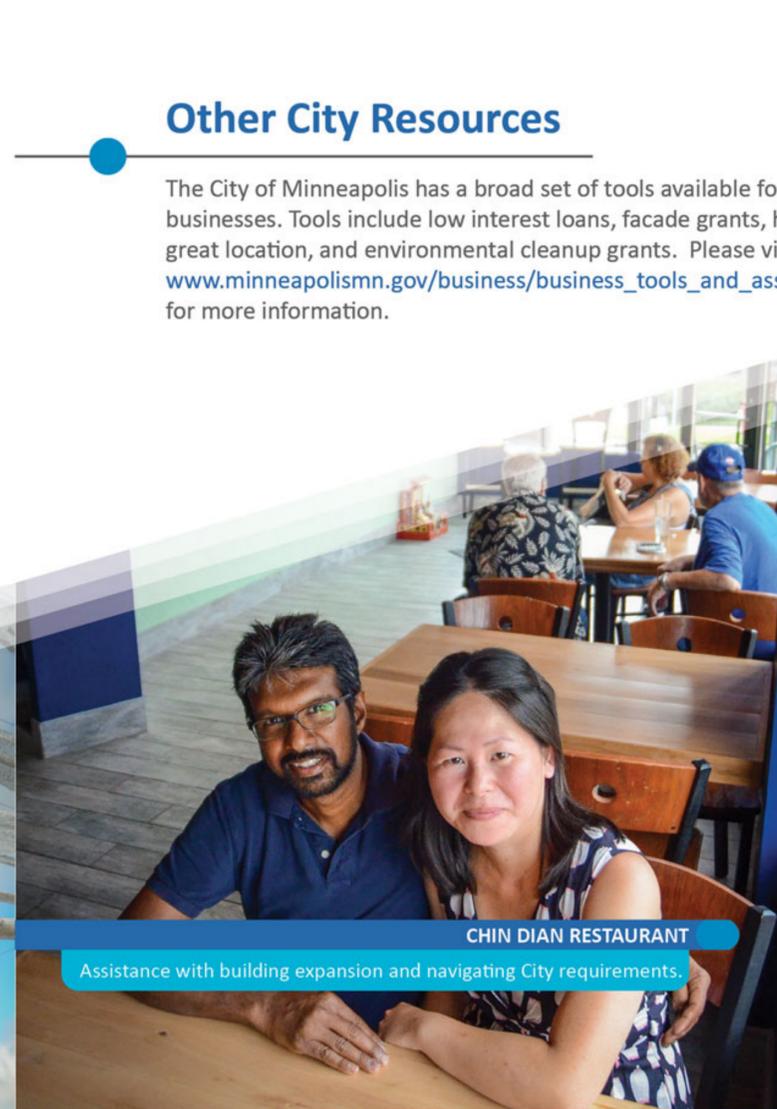
**KENTE CIRCLE**

Financial planning and real estate acquisition.



**TEN X TEN**

Assistance with business registration and start-up cost projections.



**CHIN DIAN RESTAURANT**

Assistance with building expansion and navigating City requirements.



**EL MIRAMAR RESTAURANT**

Financial coaching and business registration assistance.



**PUNK RAWK LABS**

Technical assistance on cost analysis and operations.



**NEWPUBLICA**

Strategic planning, and business acquisition and integration.