

City of Minneapolis

Request for Committee Action

To: Intergovernmental Relations
Date: 10/13/2016
Referral: Ways & Means
From: Intergovernmental Relations Department
Lead Staff: Gene Ranieri
Presented by: Gene Ranieri
File Type: Action
Subcategory: Contract/Agreement

Subject:

Contract with FaegreBD Consulting for federal representation services

Description:

Authorizing a contract not to exceed \$114,000 with FaegreBD Consulting for federal representation services in Washington, D.C., from Nov. 1, 2016, through Dec. 31, 2017, with the option to extend the contract on an annual basis, at the sole discretion of the City, for two additional years.

Previous Actions:

March 2012 - After an RFP process the City entered into a contract with FaegreBD Consulting. Contract amount \$120,000.

March 2013 - Contract (Amendment #1) extended for a second year with no compensation change.

March 2014 - Contract extended until March 2015.

[15-00422](#) - Contract Amendment with FaegreBD Consulting for federal representation services.

[15-01070](#) - Federal Representation Services contract with FaegreBD Consulting.

[16-01193](#) - Contract Amendment with FaegreBD Consulting for federal representation services.

Ward/Address:

All Wards

Background/Analysis:

The City has contracted with private firms for federal representation services. The original contract with Patton Boggs was approved in 2008 for an amount not to exceed \$144,000. In 2012 the City approved a contract with FaegreBD Consulting, a division of the Minneapolis based law firm of Faegre Baker Daniels. The contract amount was originally \$120,000 and has been reduced to the current level of \$97,600. The reduction in fees reflects the changing nature of representation in “post- earmark” era. Prior to 2010 much of the work plan of contracted firms was to obtain an appropriation or earmark for a specific project. For example the City received an earmark for the Fire Training and Emergency Operations Center, a job training program and trails.

More recently the emphasis has been on working with federal agencies and the Administration to clarify rules and notices and to apply for federal assistance and program designation.

In August 2016 an RFP for federal services was issued. Three firms responded. An interview panel of City staff conducted interviews with all three firms and recommended a contract with FaegreBD Consulting. The Firm has assisted the City in preparing applications for the body worn camera grant, the Substance Abuse and Mental Health Services Administration (SAMHSA) grant and resources from the Economic Development Administration (EDA). In addition, meetings and discussions with federal agencies and Congressional staff and city officials regarding such issues as housing, community development, the closure of the Upper St. Anthony Falls lock and dam, and workforce and redevelopment of the Upper Harbor have been facilitated by the Firm. Being aware of the transition to a new President the contract will be for one year and based on an evaluation to be conducted in the latter half of 2017 could be extended.

Financial Review:

Additional appropriation required.

November and December 2016 costs are included in the 2016 budget. The proposed 2017

budget includes funding for this contract in the IGR professional services budget category.

Enter future budget impact

Approved by the Permanent Review Committee.